

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2000 or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-25739

WELLS REAL ESTATE INVESTMENT TRUST, INC.

(Exact name of registrant as specified in its charter)

Maryland

58-2328421

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

6200 The Corners Pkwy., Norcross, Georgia

30092

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code (770) 449-7800

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

FORM 10-Q

WELLS REAL ESTATE INVESTMENT TRUST, INC.

AND SUBSIDIARY

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## WELLS REAL ESTATE INVESTMENT TRUST, INC.

## AND SUBSIDIARY

## CONSOLIDATED BALANCE SHEETS

## ASSETS

	September 30, ----- 2000 -----	December 31, ----- 1999 -----
REAL ESTATE, at cost:		
Land	\$ 21,695,304	\$ 14,500,822
Building and improvements, less accumulated depreciation of \$6,810,792 in 2000 and \$1,726,103 in 1999	188,671,038	81,507,040
Construction in progress	295,517	12,561,459
Total real estate	----- 210,661,859 -----	----- 108,569,321 -----
INVESTMENT IN JOINT VENTURES (NOTE 2)	36,708,242	29,431,176
DUE FROM AFFILIATES	859,515	648,354
CASH AND CASH EQUIVALENTS	12,257,161	2,929,804
DEFERRED PROJECT COSTS (Note 1)	471,005	28,093
DEFERRED OFFERING COSTS (Note 1)	1,108,206	964,941
PREPAID EXPENSES AND OTHER ASSETS	6,344,905	1,280,601
Total assets	----- \$268,410,893 =====	----- \$143,852,290 =====

## LIABILITIES AND SHAREHOLDERS' EQUITY

LIABILITIES:		
Accounts payable and accrued expenses	\$ 975,821	\$ 461,300
Notes payable (Note 3)	38,909,030	23,929,228
Due to affiliates (Note 4)	1,372,508	1,079,466

Dividends payable	4,475,982	2,166,701
Total liabilities	45,733,341	27,636,695
COMMITMENTS AND CONTINGENCIES		
MINORITY INTEREST OF UNIT HOLDER IN OPERATING PARTNERSHIP	200,000	200,000
SHAREHOLDERS' EQUITY:		
Common shares, \$.01 par value; 40,000,000 shares authorized, 26,174,825 shares issued and outstanding at September 30, 2000 and 13,471,085 shares issued and outstanding at December 31, 1999	261,748	134,710
Additional paid-in capital	222,215,804	115,880,885
Retained earnings	0	0
Total shareholders' equity	222,477,552	116,015,595
Total liabilities and shareholders' equity	\$268,410,893	\$143,852,290

See accompanying condensed notes to financial statements.

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WELLS REAL ESTATE INVESTMENT TRUST, INC.

AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF INCOME

	Three Months Ended		Nine Months Ended	
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999
REVENUES:				
Rental income	\$ 5,819,968	\$ 1,227,144	\$13,712,371	\$ 2,806,158
Equity in income of joint ventures	635,065	384,887	1,684,247	783,065
Interest income	131,578	191,321	338,020	407,067
	6,586,611	1,803,352	15,734,638	3,996,290
EXPENSES:				
Operating costs, net of reimbursements	289,140	(75,997)	631,407	(46,381)
Management and leasing fees	381,766	68,823	919,630	150,908
Depreciation	2,155,366	423,760	5,084,689	1,036,003
Administrative costs	41,626	21,076	273,484	91,016
Legal and accounting	32,883	22,187	130,603	78,637
Computer costs	2,353	2,119	8,846	8,182
Amortization of loan costs	64,016	2,433	150,143	6,488
Interest expense	1,094,233	61,932	2,798,299	399,005
	4,061,383	526,333	9,997,101	1,723,858
NET INCOME	\$ 2,525,228	\$ 1,277,019	\$ 5,737,537	\$ 2,272,432
BASIC AND DILUTED EARNINGS PER SHARE	\$ 0.11	\$ 0.18	\$ 0.30	\$ 0.37

See accompanying condensed notes to financial statements.

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WELLS REAL ESTATE INVESTMENT TRUST, INC.

AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

FOR THE YEAR ENDED DECEMBER 31, 1999

AND FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2000

	Common Stock		Additional Paid-In Capital	Retained Earnings	Total Shareholders' Equity
	Shares	Amount			
BALANCE, December 31, 1998	3,154,136	\$ 31,541	\$ 27,056,112	\$ 334,034	\$ 27,421,687
Issuance of common stock	10,316,949	103,169	103,066,321	0	103,169,490
Net income	0	0	0	3,884,649	3,884,649
Dividends (\$.70 per share)	0	0	(1,346,240)	(4,218,683)	(5,564,923)
Sales commission	0	0	(9,801,197)	0	(9,801,197)
Other offering expenses	0	0	(3,094,111)	0	(3,094,111)
BALANCE, December 31, 1999	13,471,085	134,710	115,880,885	0	116,015,595
Issuance of common stock	12,769,524	127,695	127,567,548	0	127,695,243
Net income	0	0	0	5,737,537	5,737,537
Dividends (\$.544 per share)	0	0	(4,695,767)	(5,737,537)	(10,433,304)
Sales commission	0	0	(12,068,553)	0	(12,068,553)
Other offering expenses	0	0	(3,811,122)	0	(3,811,122)
Common stock retired	(65,784)	(657)	(657,187)	0	(657,844)
BALANCE, September 30, 2000	26,174,825	\$261,748	\$222,215,804	\$ 0	\$222,477,552

See accompanying condensed notes to financial statements.

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WELLS REAL ESTATE INVESTMENT TRUST, INC.

AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Nine Months Ended	
	September 30, 2000	September 30, 1999
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 5,737,537	\$ 2,272,432
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	5,084,689	1,036,003
Amortization of loan costs	150,143	6,488
Equity in income of joint ventures	(1,684,247)	(783,065)
Changes in assets and liabilities:		
Accounts payable	514,521	326,166
Increase in prepaid expenses and other assets	(5,214,447)	(667,823)
Increase due to affiliates	149,777	82,901
Net cash provided by operating activities	4,737,973	2,273,102
CASH FLOWS FROM INVESTING ACTIVITIES:		
Investments in real estate	(103,469,511)	(55,913,594)
Investment in joint ventures	(7,612,005)	(17,641,421)
Deferred project costs	(4,446,307)	(2,692,478)
Distributions received from joint ventures	2,103,704	826,822
Net cash used in investing activities	(113,424,119)	(75,420,671)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from note payable	67,883,130	25,598,666
Repayment of note payable	(52,903,328)	(22,732,539)
Dividends paid	(8,124,023)	(2,159,649)
Issuance of common stock	127,695,243	76,927,944
Sales commissions paid	(12,068,553)	(7,308,155)
Offering costs paid	(3,811,122)	(2,307,838)
Common stock retired	(657,844)	0
Net cash provided by financing activities	118,013,503	68,018,429
NET INCREASE IN CASH AND CASH EQUIVALENTS	9,327,357	(5,129,140)
CASH AND CASH EQUIVALENTS, beginning of year	2,929,804	7,979,403
CASH AND CASH EQUIVALENTS, end of period	\$ 12,257,161	\$ 2,850,263
SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING ACTIVITIES:		
Deferred project costs applied to joint ventures	\$ 295,680	\$ 735,056

Deferred project costs applied to real estate	\$ 3,707,715	\$ 2,273,411
	-----	-----
Decrease in deferred offering cost accrual	\$ (143,265)	\$ (200,640)
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See accompanying condensed notes to financial statements.

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WELLS REAL ESTATE INVESTMENT TRUST, INC.

AND SUBSIDIARY

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2000

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) General

Wells Real Estate Investment Trust, Inc. (the "Company" or "Registrant") is a Maryland corporation formed on July 3, 1997. The Company is the sole general partner of Wells Operating Partnership, L.P. ("Wells OP"), a Delaware limited partnership organized for the purpose of acquiring, developing, owning, operating, improving, leasing, and otherwise managing for investment purposes income-producing commercial properties.

On January 30, 1998, the Company commenced a public offering of up to 16,500,000 shares of common stock at \$10 per share pursuant to a Registration Statement on Form S-11 under the Securities Act of 1933. The Company commenced active operations on June 5, 1998, when it received and accepted subscriptions for 125,000 shares. The Company terminated its initial public offering on December 19, 1999, and on December 20, 1999, the Company commenced a second follow-on public offering of up to 22,200,000 shares of common stock at \$10 per share. As of September 30, 2000, the Company had sold 26,240,610 shares for total capital contributions of \$262,406,096. After payment of \$9,161,189 in acquisition and advisory fees and acquisition expenses, payment of \$32,718,532 in selling commissions and organization and offering expenses, capital contributions and acquisition expenditures by Wells OP of \$211,641,497 in property acquisitions and common stock redemptions of \$657,844 pursuant to the Company's share redemption program, the Company was holding net offering proceeds of \$8,227,034 available for investment in properties. An additional \$38,909,030 was spent for acquisition expenditures and was funded by loans from various lending institutes.

Wells OP owns interest in properties both directly and through equity ownership in the following joint ventures: (i) the Fund IX-X-XI-REIT Joint Venture, a joint venture among Wells OP and Wells Real Estate Fund IX, L.P., Wells Real Estate Fund X, L.P. and Wells Real Estate Fund XI, L.P. (the "Fund IX-X-XI-REIT Joint Venture"), (ii) Wells/Fremont Associates (the "Fremont Joint Venture"), a joint venture between Wells OP and Fund X and Fund XI Associates, which is a joint venture between Wells Real Estate Fund X, L.P. and Wells Real Estate Fund XI, L.P. (the "Fund X-XI Joint Venture"), (iii) Wells/Orange County Associates (the "Cort Joint Venture") a joint venture between Wells OP and the Fund X-XI Joint Venture, (iv) the Fund XI-XII-REIT Joint Venture, a joint venture among Wells OP, Wells Real Estate Fund XI, L.P., and Wells Real Estate Fund XII, L.P. (the "Fund XI-XII-REIT Joint Venture"), (v) the Fund XII-REIT Joint Venture, a joint venture between Wells OP and Wells Real Estate Fund XII, L.P. (the "Fund XII-REIT Joint Venture"), and (vi) the Fund VIII-IX-REIT Joint Venture, a joint venture between Wells OP and the Fund VIII-IX Joint Venture.

As of September 30, 2000, Wells OP owned interest in the following properties either directly or through its interests in joint ventures: (i) a three-story office building in Knoxville, Tennessee (the

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"ABB-Knoxville Building"); (ii) a two-story office building in Louisville, Colorado (the "Ohmeda Building"); (iii) a three-story office building in Broomfield, Colorado (the "360 Interlocken Building"); (iv) a one-story office building in Oklahoma City, Oklahoma (the "AVAYA Building"); (v) a one-story warehouse and office building in Ogden, Utah (the "Iomega Building"), all five of which are owned by the Fund IX-X-XI-REIT Joint Venture; (vi) a two-story warehouse office building in Fremont, California (the "Fremont Building"), which is owned by the Fremont Joint Venture; (vii) a one-story warehouse and office building in Fountain Valley, California (the "Cort Building"), which is owned by the Cort Joint Venture; (viii) a four-story office building in Tampa, Florida (the "PWC Building"); (ix) a four-story office building in Harrisburg, Pennsylvania (the "AT&T Building"), which are owned directly by Wells OP; (x) a two-story manufacturing and office building located in Fountain Inn, South Carolina (the "EYBL CarTex Building"); (xi) a three-story office building located in Leawood, Kansas (the "Sprint Building"); (xii) a one story office building and warehouse in Tredyffrin Township, Pennsylvania (the "Johnson Matthey Building"); (xiii) a two-story office building in Ft. Meyers, Florida (the "Gartner Building"), all four of which are owned by Fund XI-XII-REIT Joint Venture; (xiv) a two-story office building located in Lake Forest, California (the "Matsushita Project"); (xv) a four-story office building in Richmond, Virginia (the "Alstom Power-Richmond Building"); (xvi) a two-story office building and warehouse in Wood Dale, Illinois (the "Marconi Building"); (xvii) a five-story office building in Plano, Texas (the "Cinemark Building"); (xviii) a three-story office building in Tulsa, Oklahoma (the "Metris Building"); (xix) a two-story office building in Scottsdale, Arizona (the "Dial Building"); (xx) a two-story office building in Tempe, Arizona (the "ASML Building"); (xxi) a two-story office building in Tempe, Arizona (the "Motorola Building"); (xxii) a two-story office building in Tempe, Arizona (the "Avnet Building"); (xxiii) a three-story office building in Troy, Michigan (the "Delphi Building"); all ten of which are owned directly by Wells OP; (xxiv) a three-story office building in Troy, Michigan (the "Siemens Building"), which is owned by the Fund XII-REIT Joint Venture; and (xxv) a two-story office building in Orange County, California (the "Quest Building"), formerly the Bake Parkway Building, previously owned by Fund VIII-IX Joint Venture, which is now owned by the Fund VIII-IX-REIT Joint Venture.

(b) Deferred Project Costs

The Company pays Acquisition and Advisory Fees and Acquisition Expenses to Wells Capital, Inc., the Advisor, for acquisition and advisory services and as reimbursement for acquisition expenses. These payments may not exceed 3 1/2% of shareholders' capital contributions. Acquisition and Advisory Fees and Acquisition Expenses paid as of September 30, 2000, amounted to \$9,161,189 and represented approximately 3 1/2% of shareholders' capital contributions received. These fees are allocated to specific properties as they are purchased.

(c) Deferred Offering Costs

The Advisor pays all the offering expenses for the Company. The Advisor may be reimbursed by the Company to the extent that such offering expenses do not exceed 3% of shareholders' capital contributions.

(d) Employees

The Company has no direct employees. The employees of Wells Capital, Inc., the Company's Advisor, perform a full range of real estate services including leasing and property management, accounting, asset management and investor relations for the Company.

(e) Insurance

Wells Management Company, Inc., an affiliate of the Company and the Advisor, carries comprehensive liability and extended coverage with respect to all the properties owned directly and indirectly by the Company. In the opinion of management of the registrant, the properties are adequately insured.

(f) Competition

The Company will experience competition for tenants from owners and managers of competing projects which may include its affiliates. As a result, the Company may be required to provide free rent; reduced charges for tenant improvements and other inducements, all of which may have an adverse impact on results of operations. At the time the Company elects to dispose of its properties, the Company will also be in competition with sellers of similar properties to locate suitable purchasers for its properties.

(g) Basis of Presentation

Substantially all of the Company's business is conducted through Wells OP. At December 31, 1997, the Wells OP had issued 20,000 limited partner units to Wells Capital, Inc., the Advisor, in exchange for a capital contribution of \$200,000. The Company is the sole general partner in Wells OP; consequently, the accompanying consolidated financial statements of the Company include the amounts of both the Company and Wells OP.

The consolidated financial statements of the Company have been prepared in accordance with instructions to Form 10-Q and do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. These quarterly statements have not been examined by independent accountants, but in the opinion of the Board of Directors, the statements for the unaudited interim periods presented include all adjustments, which are of a normal and recurring nature, necessary to present a fair presentation of the results for such periods. For further information, refer to the financial statements and footnotes included in the Company's Form 10-K for the year ended December 31, 1999.

(h) Distribution Policy

The Company will make distributions (not including a return of capital for federal income tax purposes) equal to at least 95% of its real estate investment trusts taxable income through the taxable year 2000. It is the Company's policy to make regular quarterly distributions to holders of the shares. Distributions will be made to those shareholders who are shareholders as of the record date selected by the Directors. Distributions will be declared on a daily basis and paid on a quarterly basis during the Offering period and declared and paid quarterly thereafter.

(i) Income Taxes

The Company has made an election under Section 856 (C) of the Internal Revenue Code 1986, as amended (the "Code"), to be taxed as a Real Estate Investment Trust ("REIT") under the Code beginning with its taxable year ended December 31, 1998. As a REIT for federal income tax purposes, the Company generally will not be subject to federal income tax on income that it distributes to its shareholders. If the Company fails to qualify as a REIT in any taxable year, it will then be subject to federal income tax on its taxable income at regular corporate rates and will not be permitted to qualify for treatment as a REIT for federal income tax purposes for four years following the year during which qualification is lost. Such an event could materially adversely affect the Company's net income and net cash

available to distribute to shareholders. However, the Company believes that it is organized and

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operates in such a manner as to qualify for treatment as a REIT and intends to continue to operate in the foreseeable future in such a manner so that the Company will remain qualified as a REIT for federal income tax purposes.

(j) Statement of Cash Flows

For the purpose of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents. Cash equivalents include cash and short-term investments.

2. INVESTMENTS IN JOINT VENTURES

The Company owned interests in 25 office buildings through its ownership in Wells OP, which owns interest in six joint ventures. The Company does not have control over the operations of these joint ventures; however, it does exercise significant influence. Accordingly, investment in joint venture is recorded using the equity method.

The following describes additional information about certain of the properties in which the Company owns an interest as of September 30, 2000.

Fund VIII-IX-REIT Joint Venture

On June 15, 2000, the Fund VIII-IX-REIT Joint Venture was formed between Wells OP and Fund VIII and Fund IX Associates, a Georgia joint venture partnership between Wells Real Estate Fund VIII, L.P. and Wells Real Estate Fund IX, L.P. (the "Fund VIII-IX Joint Venture"). On July 1, 2000, the Fund VIII-IX Joint Venture contributed its interest in the Bake Parkway Building to the Fund VIII-IX-REIT Joint Venture. The Bake Parkway Building is a two-story office building containing approximately 65,006 rentable square feet on a 4.4-acre tract of land in Irvine, California.

A 42-month lease for the entire Bake Parkway Building has been signed by Quest Software, Inc. Occupancy occurred on August 1, 2000. Quest is a publicly traded corporation that provides software database management and disaster recovery services for its clients.

Construction of tenant improvements required under the Quest lease is anticipated to cost approximately \$1,250,000 and will be funded by Wells OP.

The Alstom Power-Richmond Building

On July 24, 2000, the Company completed a build-to-suit project of a 99,057 square-foot, four-story, office building. The Class "A" property is located at 5309 Commonwealth Centre Drive in Richmond, Virginia.

The \$11.4 million acquisition is 100% owned by the Company and is leased to Alstom Power, Inc. The tenant has signed a seven-year lease, which commenced on July 24, 2000. Alstom Power is the world's largest power generation group. Formerly ABB Power Generation and Alstom, the two companies merged in December 1999 to form ABB Alstom Power, Inc. and in June 2000 changed its name to Alstom Power, Inc. The group employs 58,000 people in more than 100 countries.

The building is located on 7.49 acres within the Waterford Business Park. The Waterford Park is a 20-acre office park in Chesterfield County.

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### 3. NOTES PAYABLE

Notes payable, as of September 30, 2000, consists of loans of (i) \$9,181,877 due to Bank of America secured by a first priority mortgage against the Matsushita Property; (ii) \$21,627,153 due to Bank of America secured by first mortgages on the AT&T and Marconi buildings; (iii) \$8,000,000 due to Richter-Schroeder Company, Inc. secured by a first mortgage against the Metris Building; and (iv) \$100,000 due to Ryan Companies US, Inc. secured by a first mortgage on the Avnet Building.

### 4. DUE TO AFFILIATES

Due to affiliates consists of Acquisitions and Advisory Fees and Acquisition Expenses, deferred offering costs, and other operating expenses paid by the Advisor on behalf of the Company. Also included in Due to Affiliates is the Matsushita lease guarantee which is explained in detail in the Company's Form 10-K for the year ended December 31, 1999. Payments of \$542,645 have been made as of September 30, 2000 toward fulfilling the Matsushita agreement.

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the accompanying financial statements of the Company and notes thereto. This report contains forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including discussion and analysis of the financial condition of the Company, anticipated capital expenditures required to complete certain projects, amounts of cash distributions anticipated to be distributed to limited partners in the future, and certain other matters. Readers of this report should be aware that there are various factors that could cause actual results to differ materially from any forward-looking statements made in this report, which include construction costs which may exceed estimates, construction delays, lease-up risks, inability to obtain new tenants upon the expiration of existing leases, and the potential need to fund tenant improvements or other capital expenditures out of operating cash flow.

#### Liquidity and Capital Resources

The Company began active operations on June 5, 1998, when it received and accepted subscriptions for 125,000 shares pursuant to its initial public offering, which commenced on January 30, 1998. The Company terminated its initial public offering on December 19, 1999, and on December 20, 1999, the Company commenced a follow-on public offering of up to 22,200,000 shares of common stock at \$10 per share. As of December 31, 1999, the Company had raised an aggregate of \$134,710,850 in offering proceeds through the sale of 13,471,085 shares. As of December 31, 1999, the Company had paid \$4,714,880 in Acquisition Advisory Fees and Acquisition Expenses, \$16,838,857 in selling commissions and organizational offering expenses, and \$112,287,969 in capital contributions to Wells OP for investments in joint ventures and acquisitions of real properties. As of December 31, 1999, the Company was holding net offering proceeds of approximately \$869,144 available for investment in additional properties.

Between December 31, 1999, and September 30, 2000, the Company raised an additional \$127,695,246 in offering proceeds through the sale of an additional 12,769,524 shares. Accordingly, as of September 30, 2000, the Company had raised a total of \$262,406,096 in offering proceeds through the sale of 26,240,610 shares of common stock. As of September 30, 2000, the Company had paid a total of

\$9,161,189 in Acquisition and Advisory Fees and Acquisition Expenses, had

paid a total of \$32,718,532 in selling commissions and organizational offering expenses, had made capital contributions of \$211,641,497 to Wells OP for investments in joint ventures and acquisitions of real property, had utilized \$657,844 for the redemption of stock pursuant to the Company's share redemption program, and was holding net offering proceeds of \$8,227,034 available for investment and additional properties.

Cash and cash equivalents at September 30, 2000 and 1999 were \$12,257,161 and \$2,850,263, respectively. The increase in cash and cash equivalents resulted primarily from raising additional capital which was offset by increased investment in real property acquisitions.

Operating cash flows are expected to increase as additional properties are added to the Company's investment portfolio. Dividends to be distributed to the shareholders are determined by the Board of Directors and are dependent upon a number of factors relating to the Company, including funds available for payment of dividends, financial condition, capital expenditure requirements and annual distribution requirements in order to maintain the Company's status as a REIT under the Internal Revenue Code.

As of September 30, 2000, the Company had acquired interests in 25 real estate properties. These properties are generating sufficient cash flow to cover the operating expenses of the Company and pay quarterly dividends. Dividends declared for the third quarter of 2000 and the third quarter of 1999 totaled \$0.188 and \$0.175 per share, respectively, which were declared on a daily record date basis in the amount of \$0.2038 and \$0.1902, respectively, per share payable to the shareholders of record at the close of business of each day during the quarter.

On February 18, 1999, Wells OP entered into a Rental Income Guaranty Agreement with Fund VIII and Fund IX Associates, a Georgia joint venture partnership between Wells Real Estate Fund VIII, L.P. and Wells Real Estate Fund IX, L.P. ("VIII-IX Joint Venture"), whereby Wells OP guaranteed the VIII-IX Joint Venture that it would receive rental income on the Bake Parkway Building previously leased to Matsushita Avionics at least equal to the rental and building expenses that the VIII-IX Joint Venture would have received over the remaining term of its original lease with Matsushita Avionics. Matsushita Avionics vacated the Bake Parkway Building in December 1999, with the existing lease term ending in September 2003. On June 15, 2000, the VIII-IX-REIT Joint Venture was formed between Wells OP and the VIII-IX Joint Venture for purposes of owning and operating the Bake Parkway Building. On July 1, 2000, the VIII-IX Joint Venture transferred the Bake Parkway Building to the VIII-IX-REIT Joint Venture as its capital contribution. Under the Rental Income Guaranty Agreement, Wells OP also guaranteed that, if a joint venture such as the VIII-IX-REIT Joint Venture was ever formed by the parties for the ownership and operation of the Bake Parkway Building, Wells OP would guarantee to the VIII-IX Joint Venture that it would receive monthly cash flow distributions from such joint venture at least equal to the rent and building expenses guaranteed under the Rental Income Guaranty Agreement. Currently, the Bake Parkway Building is leased by Quest Software, Inc. ("Quest") pursuant to a forty-two (42) month lease that expires on December 31, 2003.

Wells OP had paid approximately \$543,000 in rental income guaranty payments to the VIII-IX Joint Venture through September 30, 2000, but has since ceased making such payments since the Bake Parkway Building is now fully leased to Quest. Our maximum liability exposure to the VIII-IX Joint Venture for rental income and building expenses potentially payable under this Rental Income Guaranty Agreement of approximately \$3,000,000 was taken into account in the economic analysis performed in making the determination to go forward with the development of the Matsushita Building. Although the lease of the Bake Parkway Building by Quest has, at least temporarily, relieved Wells OP of its obligations under the Rental Income Guaranty Agreement, we cannot, at this time, determine the amount Wells OP continues to guaranty payment under the Rental Income Guaranty Agreement and, consequently, continues to bear some risk, even though their risk has been substantially minimized by the

lease with Quest. Any payment made to the VIII-IX Joint Venture under the Rental Income Guaranty Agreement will be made from investor proceeds of the Company.

#### Cash Flows from Operating Activities

Net cash provided by operating activities was \$4,737,973 for the nine months ended September 30, 2000 and \$2,273,102 for the nine months ended September 30, 1999. The increase in net cash provided by operating activities was due primarily to the purchase of additional properties in late 1999 and 2000.

#### Cash Flows from Investing Activities

The increase in net cash used in investing activities from \$75,420,671 for the nine months ended September 30, 1999 to \$113,424,119 for the nine months ended September 30, 2000 was due primarily to the raising of additional capital and funds that have been invested in real property acquisitions.

#### Cash Flows from Financing Activities

The increase in net cash provided by financing activities from \$68,018,429 for the nine months ended September 30, 1999 to \$118,013,503 for the nine months ended September 30, 2000 was due primarily to the raising of additional capital and the corresponding increase in funds borrowed to purchase additional properties. The Company raised \$127,695,243 in offering proceeds for the nine months ended September 30, 2000, as compared to \$76,927,944 for the nine months ended September 30, 1999. In addition, the Company received loan proceeds from financing secured by properties of \$67,883,130 and repaid notes payable in the amount of \$52,903,328.

#### Results of Operations

As of September 30, 2000, the properties owned by the Company were 100% occupied. Gross revenues for the nine months ended September 30, 1999 and for the nine months ended September 30, 2000 were \$3,996,290 and \$15,734,638, respectively. This increase in revenues was due to the purchase of additional properties during late 1999 and 2000. The purchase of interests in additional properties also resulted in an increase in operating expenses, management and leasing fees, and depreciation expense. The Company's net income increased to \$5,737,537 for the first nine months of 2000 as compared to \$2,272,432 for the first nine months of 1999.

#### Inflation

The real estate market has not been affected significantly by inflation in the past three years due to the relatively low inflation rate. There are provisions in a majority of our tenant leases to protect us from the impact of inflation. These leases contain common area maintenance charges, real estate tax and insurance reimbursements on a per square foot basis, or in some cases, annual reimbursement of operating expenses above a certain per square foot allowance. These provisions should reduce our exposure to increases in costs and operating expenses resulting from inflation.

#### Property Operations

As of September 30, 2000, the Company has provided the following operational information relating to its real estate properties:

Alstom Power-Knoxville (formerly the ABB Building)/  
Fund IX-X-XI-REIT Joint Venture

	Three Months Ended		Nine Months Ended	
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999
Revenues:				
Rental income	\$288,969	\$261,986	\$895,551	\$784,065
Interest income	19,871	15,024	53,575	46,765
	-----	-----	-----	-----
	308,840	277,010	949,126	830,830
	-----	-----	-----	-----
Expenses:				
Depreciation	98,454	135,499	295,362	403,699
Management and leasing expenses	36,277	32,260	112,232	93,666
Other operating expenses	(26,544)	(17,097)	(69,178)	(13,390)
	-----	-----	-----	-----
	108,187	150,662	338,416	483,975
	-----	-----	-----	-----
Net income	\$200,653	\$126,348	\$610,710	\$346,855
	=====	=====	=====	=====
Occupied percentage	100%	98%	100%	98%
	=====	=====	=====	=====
Company's ownership percentage	3.71%	3.74%	3.71%	3.74%
	=====	=====	=====	=====
Cash distribution to the Company	\$ 11,074	\$ 9,855	\$ 33,513	\$ 28,263
	=====	=====	=====	=====
Net income allocated to the Company	\$ 7,451	\$ 4,721	\$ 22,700	\$ 13,043
	=====	=====	=====	=====

Rental income increased in 2000, over 1999, due primarily to the increased occupancy level of the property. Total expenses decreased due to a decrease in depreciation expense. This decrease resulted from an accelerated depreciation on tenant improvement for a short-term lease in 1999 for 23,092 square feet. Other operating expenses are negative due to an offset of tenant reimbursements in operating costs, as well as management and leasing fee reimbursements. Tenants are billed an estimated amount for the current year common area maintenance which is then reconciled the following year and the difference billed to the tenant. Net income and cash distributions increased in 2000, over 1999, due to a combination of increased rental income and decreased operating expenses.

The Company's percentage ownership interest in the Fund IX-X-XI-REIT Joint Venture decreased due to additional capital contributions made by Wells Fund IX and Wells Fund X, respectively, to the Fund IX-X-XI-REIT Joint Venture in the first and second quarters of 2000 for funding of capital improvements.

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The Ohmeda Building/Fund IX-X-XI-REIT Joint Venture

	Three Months Ended		Nine Months Ended	
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999
Revenues:				
Rental income	\$256,829	\$256,829	\$770,486	\$770,486
	-----	-----	-----	-----
Expenses:				
Depreciation	81,576	81,576	244,728	244,728
Management and leasing expenses	12,826	11,618	41,656	35,293
Other operating expenses	(7,585)	3,899	73,410	(188)
	-----	-----	-----	-----
	86,817	97,093	359,794	279,833
	-----	-----	-----	-----
Net income	\$170,012	\$159,736	\$410,692	\$490,653
	=====	=====	=====	=====
Occupied percentage	100%	100%	100%	100%
	=====	=====	=====	=====
Company's ownership percentage	3.71%	3.74%	3.71%	3.74%
	=====	=====	=====	=====
Cash distribution to the Company	\$ 9,130	\$ 8,804	\$ 23,726	\$ 26,992
	=====	=====	=====	=====
Net income allocated to the Company	\$ 6,312	\$ 5,969	\$ 15,265	\$ 18,438
	=====	=====	=====	=====

Net income decreased in 2000, as compared to 1999, due to an overall increase in

expenses. Operating expenses increased significantly due, in part, to a significant rise in real estate taxes, which stemmed from the revaluation of the property by Boulder County authorities in 1999. A later reduction in taxes resulting from an appeal in 2000 was offset by a common area maintenance credit to the tenant.

Rental income remained stable for the three months ended September 30, 2000, as compared to the same period in 1999. Total expenses decreased for the three-month period ended September 30, 2000, as compared to the same period for 1999, due largely to other operating expenses being negative. This was due to an offset of tenant reimbursements in operating costs, as well as management and leasing fee reimbursements. Cash distributions and net income allocated to the Company for the three-month period ended September 30, 2000 increased slightly as compared to 1999.

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The 360 Interlocken Building/Fund IX-X-XI-REIT Joint Venture

	Three Months Ended		Nine Months Ended	
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999
Revenues:				
Rental income	\$207,454	\$207,791	\$635,898	\$622,070
Expenses:				
Depreciation	71,670	71,670	215,010	215,010
Management and leasing expenses	27,019	18,899	83,736	54,518
Other operating costs	(2,165)	(5,291)	(54,699)	5,342
	96,524	85,278	244,047	274,870
Net income	\$110,930	\$122,513	\$391,851	\$347,200
Occupied percentage	100%	100%	100%	100%
Company's ownership percentage	3.71%	3.74%	3.71%	3.74%
Cash distribution to the Company	\$ 6,800	\$ 7,200	\$ 22,679	\$ 20,952
Net income allocated to the Company	\$ 4,119	\$ 4,578	\$ 14,566	\$ 13,041

Rental income increased due to a tenant occupying additional space previously leased to another tenant at a lower rate. Other operating expenses are negative due to an offset of tenant reimbursements in operating costs, as well as management and leasing fee reimbursements. Tenants are billed an estimated amount for current year common area maintenance which is then reconciled the following year and the difference billed to the tenants. Due to these common area maintenance reimbursements, management and leasing fees increased since these fees are charged based on actual receipts.

Cash distributions and net income allocated to the Company for the quarter ended September 30, 2000 decreased in 2000, as compared to 1999, due to a decrease in net income.

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The Avaya Building (formerly the Lucent Technologies Building)/  
Fund IX-X-XI-REIT Joint Venture

	Three Months Ended		Nine Months Ended	
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999

Revenues:				
Rental income	\$ 145,752	\$145,752	\$ 437,256	\$437,256
Expenses:				
Depreciation	45,801	45,801	137,403	137,403
Management and leasing expenses	5,369	5,370	16,109	16,109
Other operating expenses	1,669	1,766	9,688	13,964
	52,839	52,937	163,200	167,476
Net income	\$ 92,913	\$ 92,815	\$ 274,056	\$269,780
Occupied percentage	100%	100%	100%	100%
Company's ownership percentage	3.71%	3.74%	3.71%	3.74%
Cash distribution to the Company	\$ 4,723	\$ 4,750	\$ 14,048	\$ 14,006
Net income allocated to the Company	\$ 3,450	\$ 3,468	\$ 10,187	\$ 10,140

Rental income, depreciation, and management and leasing expenses remained stable in 2000, as compared to 1999, while other operating expenses were slightly lower, due primarily to a one-time charge for consulting fees in 1999, which did not occur in 2000.

On September 30, 2000, Lucent Technologies, Inc. assigned its interest in the lease to Avaya, Inc., the former Enterprise Networks Group of Lucent Technologies.

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#### The Iomega Building/Fund IX-X-XI-REIT Joint Venture

	Three Months Ended		Nine Months Ended	
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999
Revenues:				
Rental income	\$168,250	\$150,009	\$504,750	\$397,755
Expenses:				
Depreciation	55,062	48,495	165,186	145,485
Management and leasing expenses	7,319	8,291	21,879	17,629
Other operating expenses	2,253	1,290	12,620	3,815
	64,634	58,076	199,685	166,929
Net income	\$103,616	\$ 91,933	\$305,065	\$230,826
Occupied percentage	100%	100%	100%	100%
Company's ownership percentage	3.71%	3.74%	3.71%	3.74%
Cash distribution to the Company	\$ 5,713	\$ 5,103	\$ 16,940	\$ 13,702
Net income allocated to the Company	\$ 3,848	\$ 3,435	\$ 11,339	\$ 8,672

Rental income increased in 2000, as compared to 1999, due to the completion of the parking lot complex in the second quarter of 1999. Total expenses increased in 2000, over 1999, due to an increase in depreciation and real estate tax expenses relating to the new parking lot. Cash distributions increased in 2000, over 1999, due primarily to the increase in net income.

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#### The Cort Building/Wells/Orange County Joint Venture

	Three Months Ended		Nine Months Ended	
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999
Revenues:				
Rental income	\$ 198,885	\$ 198,885	\$ 596,656	\$ 596,656
Expenses:				
Depreciation	46,641	46,641	139,923	139,923
Management and leasing expenses	8,701	7,590	23,881	22,770
Other operating expenses	6,445	5,993	10,375	19,446
	61,787	60,224	174,179	182,139
Net income	\$ 137,098	\$ 138,661	\$ 422,477	\$ 414,517
Occupied percentage	100%	100%	100%	100%
Company's ownership percentage	43.7%	43.7%	43.7%	43.7%
Cash distribution to the Company	\$ 76,243	\$ 76,926	\$ 233,613	\$ 230,137
Net income allocated to the Company	\$ 59,867	\$ 60,550	\$ 184,484	\$ 181,008

Rental income, depreciation, and management and leasing expenses remained stable in 2000, as compared to 1999, while other operating expenses are lower in 2000 due to an increase in common area maintenance ("CAM") reimbursements billed to the tenants. Tenants are billed an estimated amount for CAM which is then reconciled the following year, and the difference is billed to the tenant. No CAM was charged to the tenant in 1999.

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#### The Fairchild Building/Wells/Fremont Joint Venture

	Three Months Ended		Nine Months Ended	
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999
Revenues:				
Rental income	\$225,195	\$225,210	\$675,585	\$675,631
Expenses:				
Depreciation	71,382	71,382	214,146	214,146
Management and leasing expenses	9,175	9,303	27,525	27,970
Other operating expenses	3,244	6,457	9,856	13,772
	83,801	87,142	251,527	255,888
Net income	\$141,394	\$138,068	\$424,058	\$419,743
Occupied percentage	100%	100%	100%	100%
Company's ownership percentage	77.5%	77.5%	77.5%	77.5%
Cash distribution to the Company	\$158,817	\$151,627	\$476,354	\$459,174
Net income allocated to the Company	\$109,587	\$107,009	\$328,663	\$325,318

Rental income, net income and cash distributions to the Company remained stable in 2000, as compared to 1999.

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#### The PWC Building

	Three Months Ended		Nine Months Ended	
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999
Revenues:				
Rental income	\$552,298	\$552,297	\$1,656,894	\$1,656,637
Expenses:				
Depreciation	206,037	205,236	618,111	616,257
Management and leasing expenses	37,760	37,612	116,142	111,147
Other operating expenses	(28,672)	(77,618)	(134,352)	(54,898)
Interest expense	0	0	0	158,497
	215,125	165,230	599,901	831,003
Net income	\$337,173	\$387,067	\$1,056,993	\$825,634
Occupied percentage	100%	100%	100%	100%
Company's ownership percentage	100%	100%	100%	100%
Cash generated to the Company	\$488,547	\$526,399	\$1,512,625	\$1,244,179
Net income generated to the Company	\$337,173	\$387,067	\$1,056,993	\$ 825,634

Rental income has remained stable. Other operating expenses are negative due to increased common area maintenance billings in 2000. Management and leasing fee reimbursement is also included in other operating expenses. Tenants are billed an estimated amount for current year common area maintenance which is then reconciled the following year, and the difference billed to the tenants. There was no interest in 2000, as compared to 1999, as the note related to this building was paid in first quarter of 1999.

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#### The AT&T Building

	Three Months Ended		Nine Months Ended	Eight Months Ended
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999
Revenues:				
Rental income	\$ 340,832	\$ 455,471	\$ 1,022,497	\$ 930,145
Expenses:				
Depreciation	120,744	120,750	362,232	321,972
Management and leasing expenses	15,525	20,532	46,201	29,082
Other operating expenses	831	3,362	6,941	12,931
Interest expense	2,915	27,470	9,331	206,046
	140,015	172,114	424,705	570,031
Net income	\$ 200,817	\$ 283,357	\$ 597,792	\$ 360,114
Occupied percentage	100%	100%	100%	100%
Company's ownership percentage	100%	100%	100%	100%
Cash generated to the Company	\$ 314,681	\$ 300,004	\$ 953,280	\$ 579,189
Net income generated to the Company	\$ 200,817	\$ 283,357	\$ 597,792	\$ 360,114

Rental income decreased for the three months ended September 30, 2000, as compared to the three months ended September 30, 1999, due to an understatement of straight-line rent that was adjusted in the third quarter of 1999. Interest expense has decreased in 2000 due to a substantial decrease in the note payable related to this property.

Since the AT&T Building was purchased in February 1999, comparable income and



expenses figures for the prior year are available for only eight months.

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The EYBL CarTex Building/Wells Fund XI-XII-REIT Joint Venture

	Three Months Ended		Nine Months Ended	Five Months Ended
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999
Revenues:				
Rental income	\$ 142,207	\$ 140,048	\$ 422,385	\$ 210,173
Expenses:				
Depreciation	49,902	49,902	149,702	83,170
Management and leasing expenses	16,197	3,814	27,415	14,663
Other operating expenses	3,416	5,165	16,163	5,165
	69,515	58,881	193,280	102,998
Net income	\$ 72,692	\$ 81,167	\$ 229,105	\$ 107,175
Occupied percentage	100%	100%	100%	100%
Company's ownership percentage	56.8%	56.8%	56.8%	56.8%
Cash distribution to the Company	\$ 67,917	\$ 68,084	\$ 190,825	\$ 103,599
Net income allocated to the Company	\$ 44,820	\$ 46,791	\$ 130,047	\$ 65,039

Since acquisition of the property by Wells Fund XI-XII-REIT Joint Venture, the property has remained 100% occupied, and no significant changes have occurred to its operations.

Rental income increased slightly for the three months ended September 30, 2000, as compared to the same period in 1999. Total expenses increased for the three month period ended September 30, 2000, as compared to the same period in 1999, due to leasing commission paid to an outside broker pursuant to the terms of the purchase agreement. Cash distributions and net income allocated to the Company decreased for the three month period ended September 30, 2000 because of the decrease in net income.

Since the EYBL CarTex Building was purchased in May 1999, comparative income and expense figures for the prior period ended September 30, 1999 covered only five months. Accordingly, the prior period is not comparable to the nine month period ended September 30, 2000.

The Company's ownership interest in the XI-XII-REIT Joint Venture decreased due to the admittance of Wells Fund XII to the joint venture on June 21, 1999. The Company's percentage ownership interest was 70.1% for May and June of 1999 and 56.8% for July through September of 1999.

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The Sprint Building/Fund XI-XII-REIT Joint Venture

	Three Months Ended		Nine Months Ended	Three Months Ended
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999
Revenues:				
Rental income	\$ 265,997	\$ 264,654	\$ 797,991	\$ 264,654
Expenses:				
Depreciation	81,779	81,776	245,336	81,776
Management and leasing expenses	11,239	7,493	33,718	7,493
Other operating expenses	3,306	1,283	13,964	1,283

	96,324	90,552	293,018	90,552
Net income	\$ 169,673	\$ 174,102	\$ 504,973	\$ 174,102
Occupied percentage	100%	100%	100%	100%
Company's ownership percentage	56.8%	56.8%	56.8%	56.8%
Cash distribution to the Company	\$ 133,516	\$ 137,150	\$ 398,252	\$ 137,150
Net income allocated to the Company	\$ 96,311	\$ 100,192	\$ 286,638	\$ 100,192

Since acquisition of the property by Fund XI-XII-REIT Joint Venture, the property has remained 100% occupied, and no significant changes have occurred to its operations.

Rental income increased slightly for the three months ended September 30, 2000, as compared to the same period in 1999. Total expenses increased for the three month period ended September 30, 2000, as compared to the same period for 1999, due largely to the increase in management and leasing fees as well as other operating expenses. Cash distributions and net income allocated to the Company for the three month period ended September 30, 2000, as compared to the same period in 1999, due to a decrease in net income.

Since the Sprint Building was purchased in July 1999, comparative income and expense figures for the prior period ended September 30, 1999 covered only three months. Accordingly, the prior period is not comparable to the nine month period ended September 30, 2000.

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Johnson Matthey Building/Fund XI-XII-REIT Joint Venture

	Three Months Ended September 30, 2000	Two Months Ended September 30, 1999	Nine Months Ended September 30, 2000
Revenues:			
Rental income	\$219,349	\$123,566	\$648,297
Expenses:			
Depreciation	63,869	42,567	191,606
Management and leasing expenses	9,230	0	27,089
Other operating expenses	(1,535)	470	8,594
	71,564	43,037	227,289
Net income	\$147,785	\$ 80,529	\$421,008
Occupied percentage	100%	100%	100%
Company's ownership percentage	56.8%	56.8%	56.8%
Cash distribution to the Company	\$110,419	\$ 66,517	\$318,504
Net income allocated to the Company	\$ 83,836	\$ 44,409	\$238,977

Since acquisition of the property by Fund XI-XII-REIT Joint Venture, the property has remained 100% occupied, and no significant changes have occurred to its operations.

Since the Johnson Matthey Building was purchased in August 1999, comparative income and expense figures for the prior period ended September 30, 1999 covered only two months. Accordingly, the prior period is not comparable to the nine month period ended September 30, 2000.

The Gartner Building/Fund XI-XII-REIT Joint Venture

	Three Months Ended September 30, 2000	One Month Ended September 30, 1999	Nine Months Ended September 30, 2000
Revenues:			
Rental income	\$216,567	\$ 32,502	\$637,375
Expenses:			
Depreciation	77,623	25,874	232,868
Management and leasing expenses	9,970	0	29,218
Other operating expenses	(7,603)	0	(27,396)
	79,990	25,874	234,690
Net income	\$136,577	\$ 6,628	\$402,685
Occupied percentage	100%	100%	100%
Company's ownership percentage	56.8%	56.8%	56.8%
Cash distribution to the Company	\$110,861	\$ 10,374	\$328,570
Net income allocated to the Company	\$ 77,525	\$ 3,763	\$228,574

Other operating expenses are negative due to an offset of tenant reimbursements in operating costs both for the first quarter of 2000 as well as the fourth quarter of 1999. Since the building was purchased in September of 1999, the Company was not able to estimate the amount to be billed for 1999 until first quarter of 2000.

Since the acquisition of the property by Fund XI-XII-REIT Joint Venture, the property has remained 100% occupied, and no significant changes have occurred to its operations.

Since the Gartner Building was purchased in September 1999, comparative income and expense figures for the prior period covered only one month. Accordingly, the prior period is not comparable to the nine month period ended September 30, 2000.

The Marconi Building

	Three Months Ended September 30, 2000	One Month Ended September 30, 1999	Nine Months Ended September 30, 2000
Revenues:			
Rental income	\$817,819	\$219,376	\$2,453,457
Expenses:			
Depreciation	293,352	97,774	880,056
Management and leasing expenses	35,510	10,679	108,472
Other operating expenses	4,433	254	16,928
	333,295	108,707	1,005,456
Net income	\$484,524	\$110,669	\$1,448,001
Occupied percentage	100%	100%	100%
Company's ownership percentage	100%	100%	100%
Cash generated to the Company	\$673,367	\$157,899	\$2,016,472

Net income generated to the Company

\$484,524  
=====

\$110,669  
=====

\$1,448,001  
=====

Since the Marconi Building was purchased in September 1999, comparable income and expense figures for the prior period covered only one month. Accordingly, the prior period is not comparable to the nine month period ended September 30, 2000.

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The Matsushita Building

	Three Months Ended September 30, 2000	Nine Months Ended September 30, 2000
	-----	-----
Revenues:		
Rental income	\$492,420	\$1,509,449
	-----	-----
Expenses:		
Depreciation	244,909	754,423
Management and leasing expenses	48,022	138,940
Other operating expenses	17,211	51,891
	-----	-----
	310,142	945,254
	-----	-----
Net income	\$182,278	\$ 564,195
	=====	=====
Occupied percentage	100%	100%
	=====	=====
Company's ownership percentage	100%	100%
	=====	=====
Cash generated to the Company	\$441,254	\$1,156,810
	=====	=====
Net income generated to the Company	\$182,278	\$ 564,195
	=====	=====

Construction of the Matsushita Building is complete, and the aggregate of all costs and expenses incurred by Wells OP with respect to the acquisition and construction of the Matsushita Building was \$18,576,701. The monthly base rent for the Matsushita Building is \$154,602.

Since the Matsushita Building opened in January 2000, comparable income and expense figures for the prior period are not available.

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The Cinemark Building

	Three Months Ended September 30, 2000	Nine Months Ended September 30, 2000
	-----	-----
Revenues:		
Rental income	\$701,262	\$2,104,128
Interest income	3,084	4,332
	-----	-----
	704,346	2,108,460
	-----	-----

Expenses:		
Depreciation	212,310	636,896
Management and leasing expenses	38,127	100,167
Other operating expenses	144,809	453,912
	-----	-----
	395,246	1,190,975
	-----	-----
Net income	\$309,100	\$ 917,485
	=====	=====
Occupied percentage	100%	100%
	=====	=====
Company's ownership percentage	100%	100%
	=====	=====
Cash generated to the Company	\$474,274	\$1,412,711
	=====	=====
Net income generated to the Company	\$309,100	\$ 917,485
	=====	=====

Since the Cinemark Building was purchased in December 1999, comparable income and expense figures for the prior period are not available.

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The Metris Building

	Three Months Ended September 30, 2000	Eight Months Ended September 30, 2000
	-----	-----
Revenues:		
Rental income	\$308,459	\$790,503
	-----	-----
Expenses:		
Depreciation	120,792	318,298
Management and leasing expenses	13,365	34,102
Other operating expenses	3,892	10,970
	-----	-----
	138,049	363,370
	-----	-----
Net income	\$170,410	\$427,133
	=====	=====
Occupied percentage	100%	100%
	=====	=====
Company's ownership percentage	100%	100%
	=====	=====
Cash generated to the Company	\$281,392	\$717,190
	=====	=====
Net income generated to the Company	\$170,410	\$427,133
	=====	=====

Since the Metris Building was purchased in February 2000, comparable income and expense figures for the prior period are not available.

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The Dial Building

	Three Months Ended September 30, 2000	Seven Months Ended September 30, 2000
	-----	-----
Revenues:		
Rental income	\$346,918	\$705,027
	-----	-----
Expenses:		
Depreciation	120,591	251,094
Management and leasing expenses	15,710	32,122
Other operating expenses	19,459	32,400
	-----	-----
	155,760	315,616
	-----	-----
Net income	\$191,158	\$389,411
	=====	=====
Occupied percentage	100%	100%
	=====	=====
Company's ownership percentage	100%	100%
	=====	=====
Cash generated to the Company	\$325,069	\$667,145
	=====	=====
Net income generated to the Company	\$191,158	\$389,411
	=====	=====

Since the Dial Building was purchased in March 2000, comparable income and expense figures for the prior period are not available.

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#### The ASML Building

	Three Months Ended September 30, 2000	Seven Months Ended September 30, 2000
	-----	-----
Revenues:		
Rental income	\$586,875	\$1,189,297
	-----	-----
Expenses:		
Depreciation	193,620	391,056
Management and leasing expenses	26,366	54,688
Other operating expenses	75,823	131,993
	-----	-----
	295,809	577,737
	-----	-----
Net income	\$291,066	\$ 611,560
	=====	=====
Occupied percentage	100%	100%
	=====	=====
Company's ownership percentage	100%	100%
	=====	=====
Cash generated to the Company	\$401,031	\$ 835,306

	=====	=====
Net income generated to the Company	\$291,066	\$ 611,560
	=====	=====

Since the ASML Building was purchased in March 2000, comparable income and expense figures for the prior period are not available.

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The Motorola Building

	Three Months Ended September 30, 2000	Seven Months Ended September 30, 2000
	-----	-----
Revenues:		
Rental income	\$485,835	\$986,539
	-----	-----
Expenses:		
Depreciation	184,064	366,103
Management and leasing expenses	20,654	42,352
Other operating expenses	84,162	150,817
	-----	-----
	288,880	559,272
	-----	-----
Net income	196,955	427,267
	=====	=====
Occupied percentage	100%	100%
	=====	=====
Company's ownership percentage	100%	100%
	=====	=====
Cash generated to the Company	\$366,882	\$764,851
	=====	=====
Net income generated to the Company	\$196,955	\$427,267
	=====	=====

Since the Motorola Building was purchased in March 2000, comparable income and expense figures for the prior period are not available.

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The Siemens Building/Fund XII-REIT Joint Venture

	Three Months Ended September 30, 2000	Five Months Ended September 30, 2000
	-----	-----
Revenues:		
Rental income	\$376,103	\$598,678
	-----	-----
Expenses:		
Depreciation	106,736	176,070
Management and leasing expenses	14,736	18,020
Operating costs, net of reimbursements	1,805	2,032
	-----	-----
	123,277	196,122
	-----	-----
Net income	\$252,826	\$402,556
	=====	=====
Occupied percentage	100%	100%
	=====	=====

Company's ownership percentage	50%	50%
	=====	=====
Cash distributed to the Company	\$155,462	\$248,781
	=====	=====
Net income allocated to the Company	\$126,413	\$201,278
	=====	=====

Since the Siemens Building was purchased in May 2000, comparative income and expense figures for the prior period are not available.

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#### The Avnet Building

	Three Months Ended September 30, 2000	Four Months Ended September 30, 2000
	-----	-----
Revenues:		
Rental income	\$442,449	\$533,037
	-----	-----
Expenses:		
Depreciation	132,714	176,952
Management and leasing expenses	21,008	21,008
Other operating expenses	59,576	72,007
	-----	-----
	213,298	269,967
	-----	-----
Net income	\$229,151	\$263,070
	=====	=====
Occupied percentage	100%	100%
	=====	=====
Company's ownership percentage	100%	100%
	=====	=====
Cash generated to the Company	\$298,703	\$366,292
	=====	=====
Net income generated to the Company	\$229,151	\$263,070
	=====	=====

Since the Avnet Building was purchased in June 2000, comparable income and expense figures for the prior period are not available.

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#### The Delphi Building

	Three Months Ended September 30, 2000	Four Months Ended September 30, 2000
	-----	-----
Revenues:		
Rental income	\$516,205	\$532,947
	-----	-----
Expenses:		
Depreciation	216,137	219,372



Management and leasing expenses	22,167	22,167
Other operating expenses	1,650	8,782
	-----	-----
	239,954	250,321
	-----	-----
Net income	\$276,251	\$282,626
	=====	=====
Occupied percentage	100%	100%
	=====	=====
Company's ownership percentage	100%	100%
	=====	=====
Cash generated to the Company	\$458,077	\$461,653
	=====	=====
Net income generated to the Company	\$276,251	\$282,626
	=====	=====

Since the Delphi Building was purchased in June 2000, comparable income and expense figures for the prior period are not available.

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The Alstom Power-Richard Building

	Three Months Ended September 30, 2000
	-----
Revenues:	
Rental income	\$228,597
	-----
Expenses:	
Depreciation	110,097
Management and leasing expenses	29,694
Other operating expenses	(34,658)
	-----
	105,133
	-----
Net income	\$123,464
	=====
Occupied percentage	100%
	=====
Company's ownership percentage	100%
	=====
Cash generated to the Company	\$243,186
	=====
Net income generated to the Company	\$123,464
	=====

On July 24, 2000, Wells OP completed a build-to-suit four-story office building containing approximately 99,057 rentable square feet on a 7.49-acre tract of land in Richmond, Virginia (the "Alstom Power Building"). The project is anticipated to cost \$11,400,000.

The building is 100% leased by Alstom Power, Inc. ("Alstom"), with a lease expiration of July 31, 2007. The current annual base rent payable under the Alstom lease is \$1,183,728.

Since the Alstom Building was completed in July of 2000, comparable income and expense figures for the prior period are not available.

On December 30, 1999, ABB Power Generation, Inc. merged into ABB Alstom Power, Inc. and, as of June 22, 2000, ABB Alstom Power, Inc. changed its name to Alstom Power, Inc.

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The Quest Building/Fund VIII-IX-REIT Joint Venture

Three Months  
 Ended  
 September 30, 2000  
 -----

Revenues:	
Rental income	\$259,148
	-----
Expenses:	
Depreciation	46,368
Other operating expenses	16,283
	-----
	62,651
	-----
Net income	\$196,497
	=====
Occupied percentage	100%
	=====
Company's ownership percentage	7.0%
	=====
Cash generated to the Company	\$ 8,842
	=====
Net income generated to the Company	\$ 11,529
	=====

On June 15, 2000, the Fund VIII-IX-REIT Joint Venture was formed between Wells OP and Fund VIII and Fund IX Associates, a Georgia joint venture partnership between Wells Real Estate Fund VIII, L.P. and Wells Real Estate Fund IX, L.P. (the "Fund VIII-IX Joint Venture"). On July 1, 2000, the Fund VIII-IX Joint Venture contributed to the Fund VIII-IX-REIT Joint Venture its interest in a two-story office building containing approximately 65,006 rentable square feet on a 4.4-acre tract of land in Irvine, California (the "Quest Building"), formerly the Bake Parkway Building.

On August 1, 2000, Quest Software, Inc. ("Quest") commenced a 42 month lease for 100% of the Quest Building. Quest is a publicly traded corporation that provides software database management and disaster recovery services for its clients.

Construction of tenant improvements required under the Quest lease is anticipated to cost approximately \$1,250,000 and will be funded by Wells OP. The cost of such tenant improvements will be deemed a capital contribution by Wells OP to the Fund VIII-IX-REIT Joint Venture as such costs are paid by Wells OP.

PART II. OTHER INFORMATION

ITEM 6 (b.) No current reports on Form 8-K were filed during the third quarter of 2000.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 10, 2000

Wells real estate INVESTMENT TRUST, INC.  
(Registrant)  
By: /s/ Leo F. Wells, III  
-----  
Leo F. Wells, III  
President, Director, and Chief Financial  
Officer

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