

DISCLAIMER



Piedmont Office Realty Trust, Inc. (also referred to herein as "Piedmont" or the "Company") (NYSE: PDM) is an owner, manager, developer, redeveloper and operator of high-quality, Class A office properties located primarily in major U.S. Sunbelt markets. The Company is a fully-integrated, self-managed real estate investment trust ("REIT") with local management offices in each of its markets and is investment-grade rated by Standard & Poor's and Moody's. The Company was designated an Energy Star Partner of the Year for 2021, 2022 and 2023, and was recognized as a 2024 Energy Star Partner of the Year - Sustained Excellence, a distinction awarded for earning Partner of the Year for multiple consecutive years as well as exceeding the criteria required for recognition. Currently, approximately 84% of the Company's square footage is Energy Star certified and nearly 72% is LEED certified. Piedmont is headquartered in Atlanta, GA.

We use market data and industry forecasts and projections throughout this presentation which have been obtained from publicly available industry publications. These sources are believed to be reliable, but the accuracy and completeness of the information are not guaranteed. Certain statements contained in this presentation constitute forward-looking statements which we intend to be covered by the safe-harbor provisions for forward-looking statements contained in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as applicable. Such information is subject to certain risks and uncertainties, as well as known and unknown risks, which could cause actual results to differ materially from those projected or anticipated. Therefore, such statements are not intended to be a guarantee of our performance in future periods. Such forward-looking statements can generally be identified by our use of forward-looking terminology such as "may," "will," "expect," "intend," "anticipate," "believe," "continue" or similar words or phrases that are predictions of future events or trends and which do not relate solely to historical matters. Some examples of risk factors that could cause our actual results and expectations to differ materially from those described in our forward-looking statements are detailed in our most recent Annual Report on Form 10-K and other documents we file with the Securities and Exchange Commission ("SEC"). Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this presentation.

Unless the context indicates otherwise, the term "properties" as used in this document and the statistical information presented in this document regarding our properties includes our wholly-owned office properties and our office properties owned through consolidated joint ventures but excludes two out-of-service properties as of March 31, 2024.

The information and non-GAAP financial terms contained in this presentation do not contain all of the information and definitions that may be important to you and should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2023 and our Quarterly Report on Form 10-Q for the three months ended March 31, 2024. Other information important to you may also be found in documents that we furnish to the SEC, such as our Quarterly Supplemental Information dated as of March 31, 2024. Such documents are available at www.sec.gov and under the heading Investor Relations on our website at www.piedmontreit.com.

Unless otherwise noted, all financial and statistical information contained in this presentation is as of March 31, 2024 and includes all in-service properties and excludes two out-of-service properties.

PIEDMONT OVERVIEW

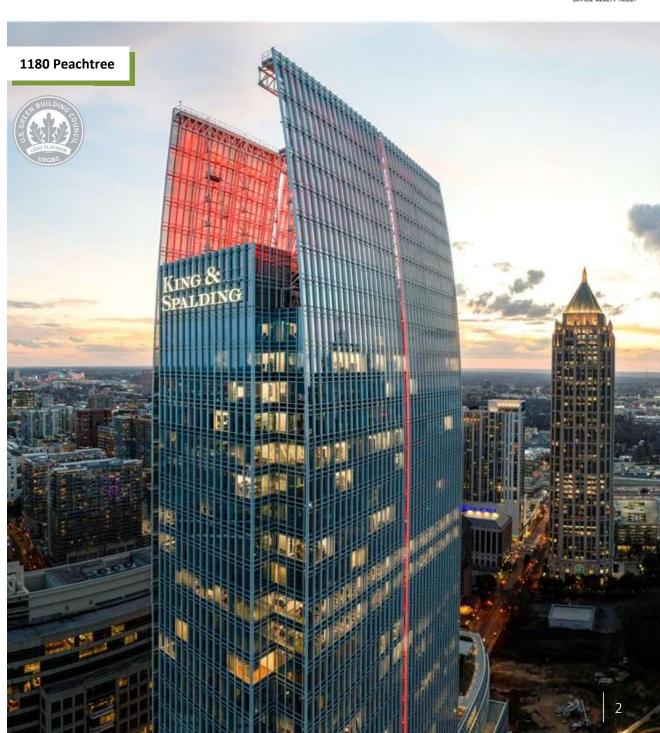


SUNBELT-FOCUSEDportfolio of differentiated
professional environments

STRATEGIC capital allocator

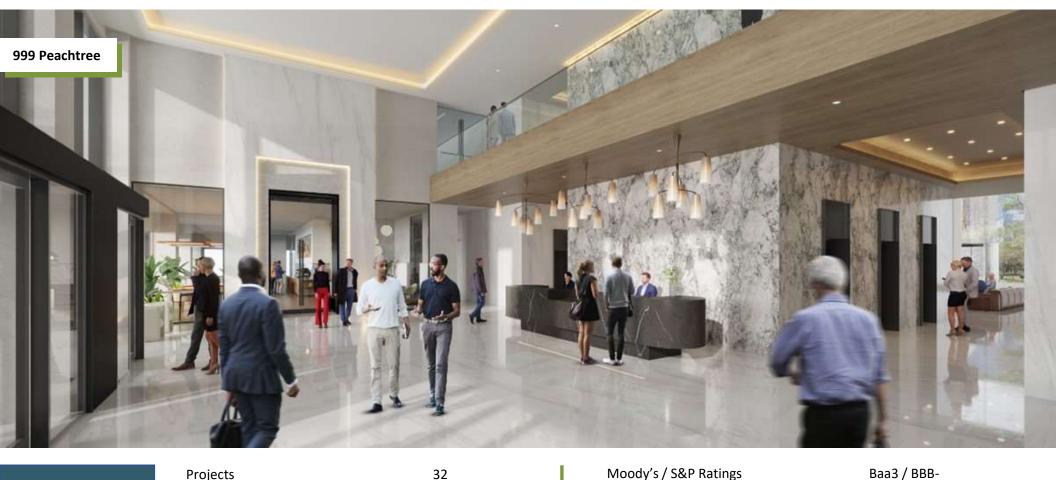
NIMBLE, well-capitalized owner

SUSTAINABLE COMMUNITY minded leader



PIEDMONT OVERVIEW





16.0 million
87.8%
5.7 years
69%

YTD Leasing ¹/YTD New ¹ 1.1M SF / 670k SF

Current Dividend Yield ¹ 6.9% Moody's / S&P Ratings

Net Debt to Gross Assets

Net Debt to EBITDA (TTM)

Percent SF LEED Certified

Percent SF ENERGY-STAR Rated

Energy STAR Partner of the Year

GRESB Rating

Baa3 / BBB-

38.8%

6.5x

72%

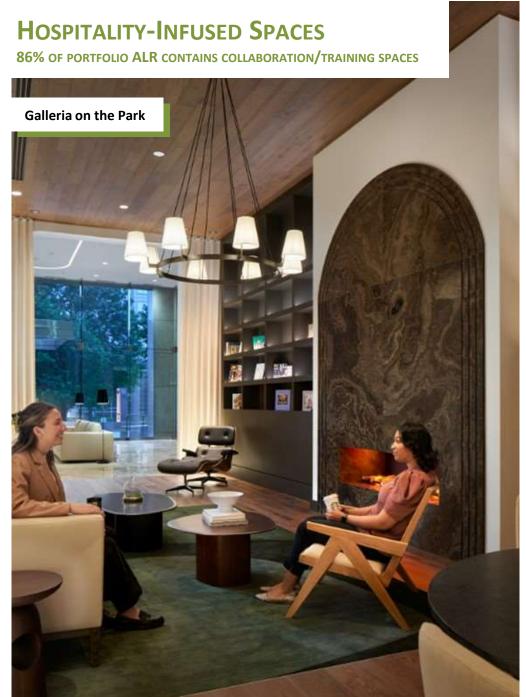
84%

2021, 2022, 2023, 2024



Projects











AMENITY-RICH ENVIRONMENTS

95% OF PORTFOLIO ALR CONTAINS FOOD AND BEVERAGE OFFERINGS





















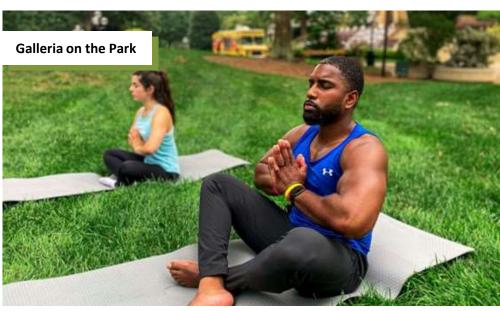


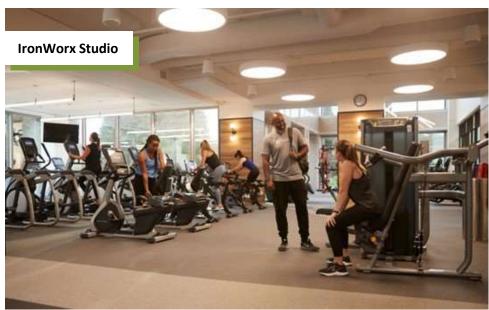


















The company didn't limit its search for office space to the Cumberland-Galleria market. It tried to get some perspective on the advantages of moving to an area where employees could walk to different types of amenities from the ones offered at its office complex.

"But as we kept doing our search, we kept realizing how much we love where we are," Bruckman said.

OneDigital is bucking a trend followed by a number of companies in Atlanta with leases approaching expiration. It's not shedding space.

"A lot of folks are cutting back on their real estate expenses," Bruckman said. "We wanted people to feel like **they had a home**."

Atlanta Business Chronicle 4/11/2024 (Adam Bruckman, CEO OneDigital)









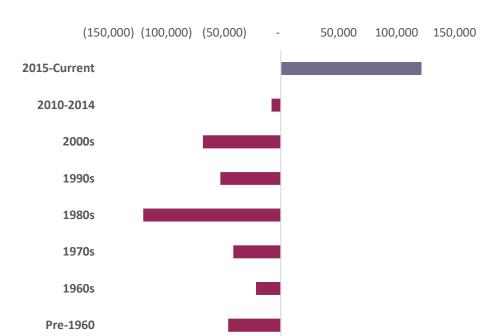
NOT ALL OFFICE COMPETES EQUALLY



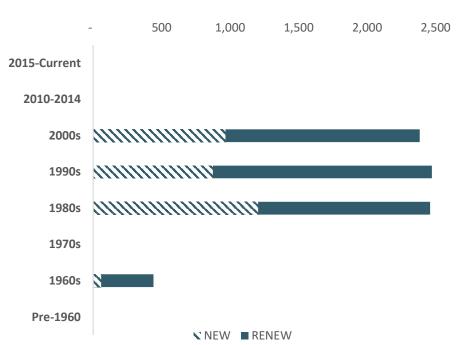
Leasing Is Not Determined by "Year Built"

Since the onset of COVID, Piedmont has leased almost 8.5 million square feet equating to over 50% of its current portfolio. Many factors influence a building's demand profile.





Piedmont's Total Leasing by Age Since 2Q 2020 ² (SF in 000s)



Piedmont has achieved <u>New</u> leasing volumes at or above historical pre-covid levels almost every quarter since early 2021

¹ Source: JLL (Q4 2023)

² As of May 31, 2024

SAMPLE PIEDMONT ASSETS BUILT BEFORE 2015...















NOT ALL OFFICE COMPETES EQUALLY



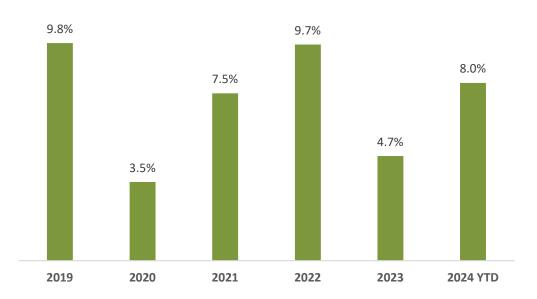
News Headlines Have Influenced Market Perception vs. Reality

"In our dataset of 2.7 billion RSF across the Top-25 MSAs…50% of vacancy is concentrated in the bottom 10% of assets." ¹

How Piedmont Competes



Piedmont Cash Rental Rate Roll-Ups

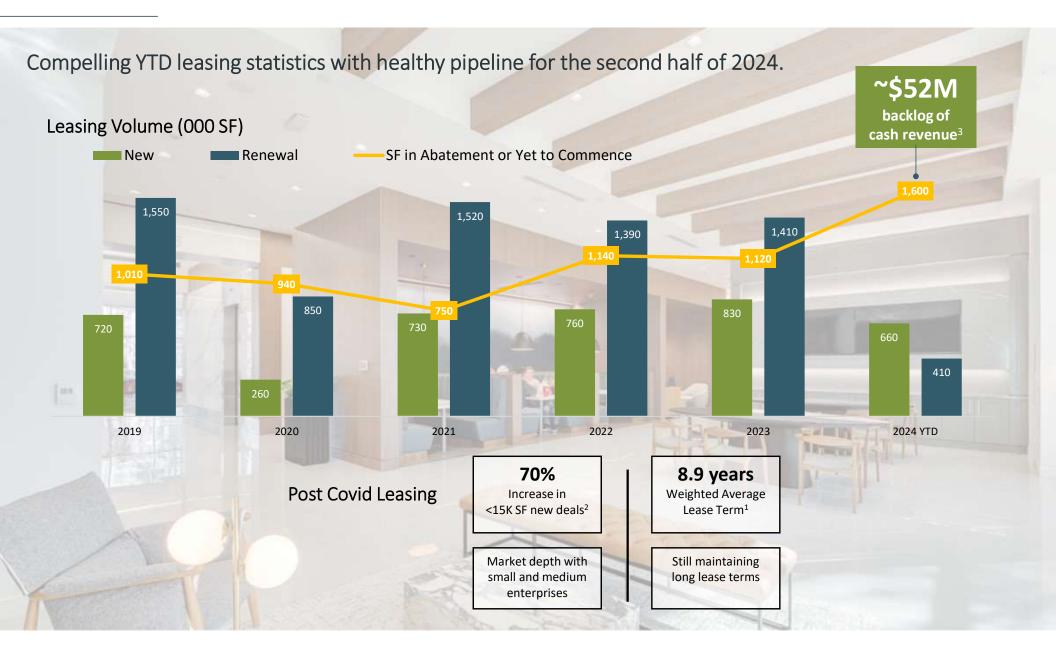


Placemaking-mindset has driven the majority of PDM leasing since 2022

¹ Source: JLL (Q4 2023)

LEASING SUCCESS





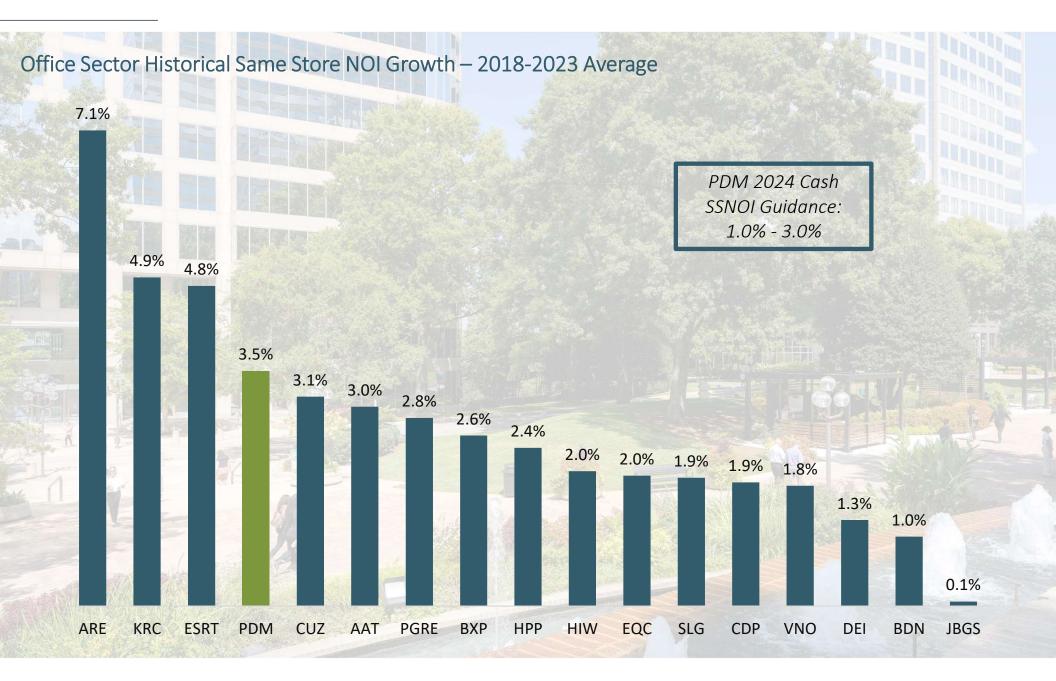
¹ For all new leasing activity from July 2020 through May 2024.

² Increase in the number of new lease transactions less than 15,000 square feet completed over the trailing twelve months compared to the number of new lease transactions less than 15,000 square feet completed in calendar year 2019 (representing a pre-pandemic year).

³ Future annual cash revenue expected to be received from 1.6 million square feet of signed leases currently in abatement or yet to commence, which is greater than the impact of known future move outs.

INDUSTRY LEADING CASH FLOW GROWTH

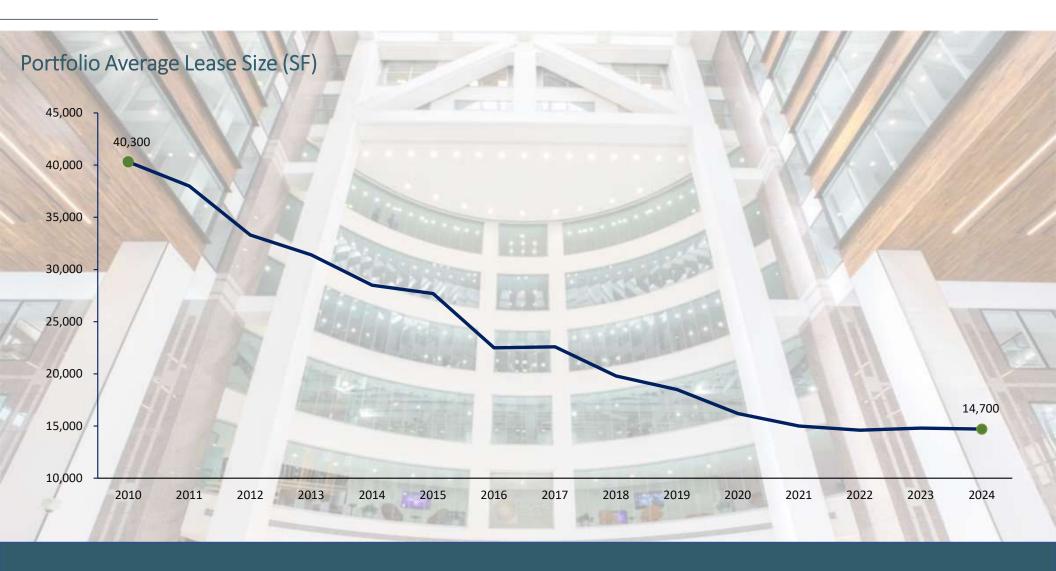




¹ Source: Green Street Advisors Office Sector Update (May 29, 2024)

TARGETED HIGH-SERVICE OFFERING CATERING TO SMALL AND MEDIUM SIZED ENTERPRISES





Looking Ahead

The average size of remaining 2024 expiring leases is 9,000 square feet...the sweet spot of the market.

NEXT FOUR QUARTERS' EXPIRATION SCHEDULE PROFORMA



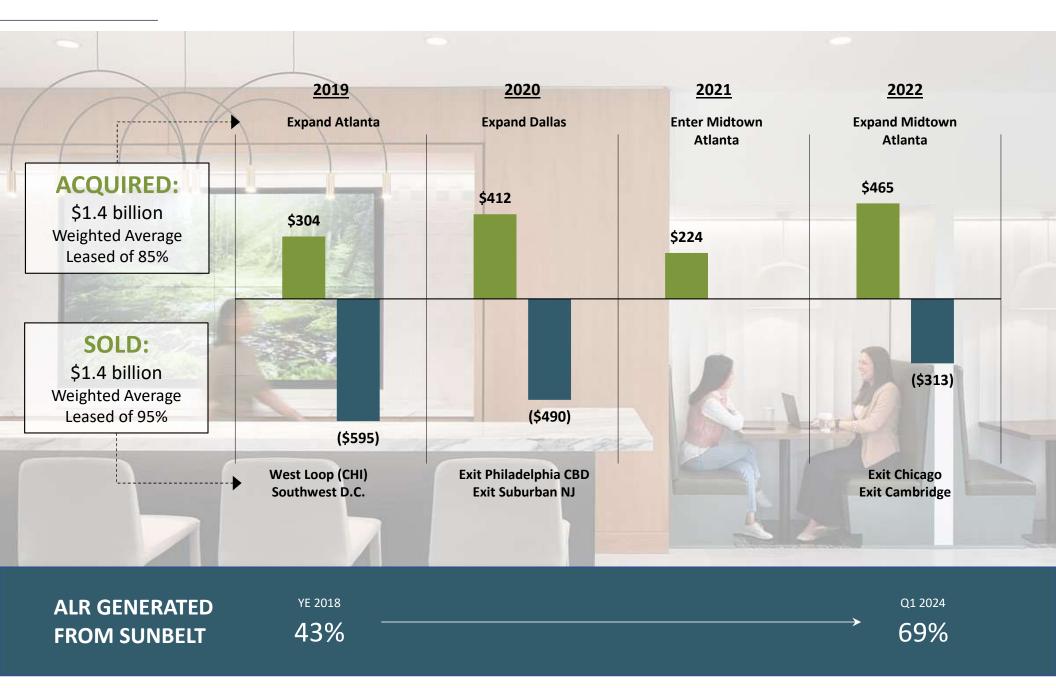
Other than one announced vacate in suburban Minneapolis expected in Q2, Piedmont has a very limited lease expiration schedule for the remainder of 2024...equating to only 5% of ALR rolling by year end.

		Expiring SF (000s)				
		Q2 2024	Q3 2024	Q4 2024	Q1 2025	
Expiring SF as of March 31, 2024		854	123	184	721	
Proforma						
<u>Tenant</u>	Market			To e ex		Commentary
US Bank	Minneapolis	340				Vacating Meridian Crossing I&II
501 W Church User	Orlando	182		TOWN THE T		Backfilled 100% with Travel & Leisure
E-commerce retailer	NoVA	63				Previously disclosed expected vacate
Ryan	Dallas				173	Renewed portion of existing footprint
E-commerce retailer	Dallas		II.		285	Highly-engaged on substantial renewal
Remaining expirations		269	123	184	263	

PDM has achieved an average historical customer retention ratio of approximately 70% since 2021.

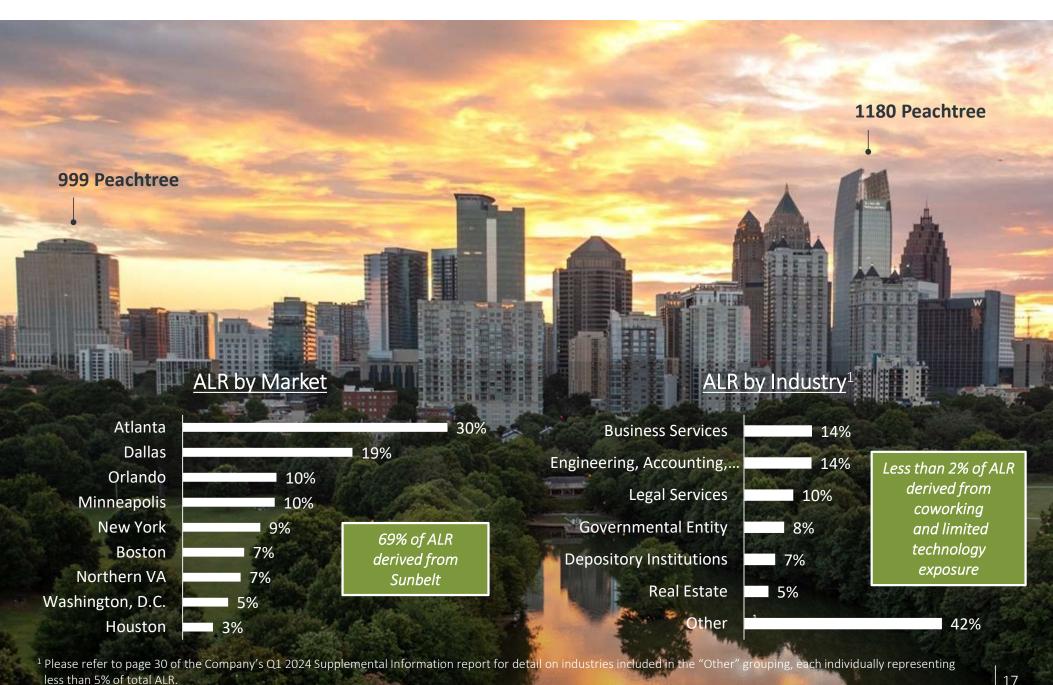
EFFECTIVE CAPITAL ROTATION TO THE SUNBELT





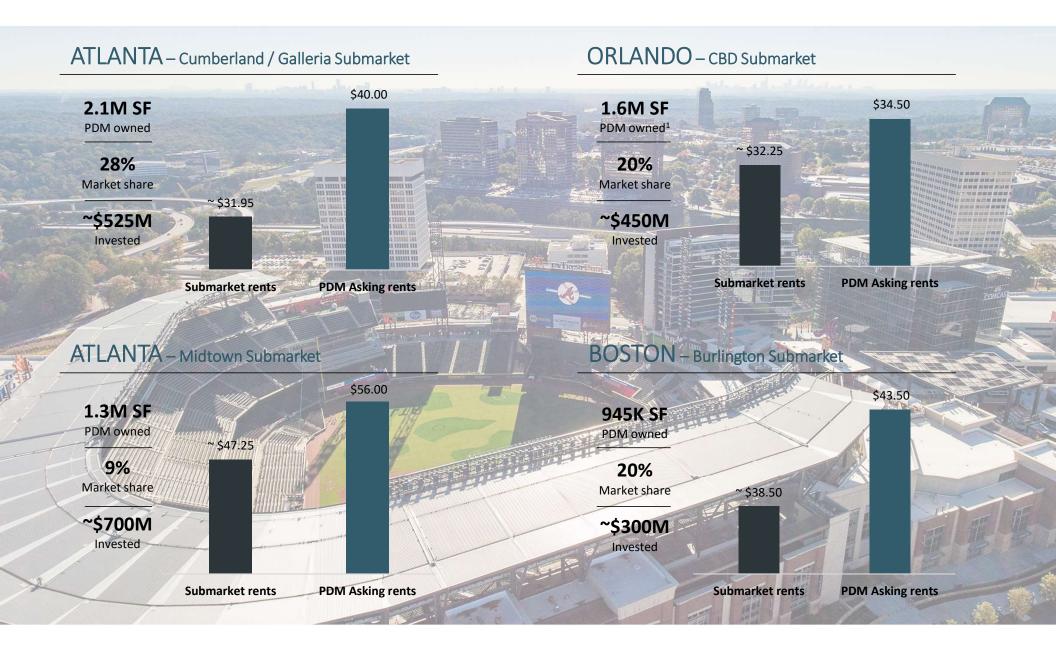
PORTFOLIO OVERVIEW





CONCENTRATED NODES IN MIXED USE ENVIRONMENTS YIELD DIFFERENTIATED RENTS





Market data source: CoStar. Market share is calculated as PDM's owned SF in the submarket as a percentage of four and five star office assets in the submarket owned².

¹ Includes 222 South Orange Avenue, a 127,000 square foot office building that is out of service for redevelopment.

² Except for Atlanta Midtown, which is calculated as a percentage of only five star assets in the submarket.

REDEVELOPMENT TRACK RECORD



GALLERIA 600 | ATLANTA





44% Leased Trough (Q4 '21) **93%** Q1 '24 Leased

176%
GAAP NOI
Increase

CRESCENT RIDGE II | MINNEAPOLIS





72% Leased Trough (Q1 '22) **87%**Q1 '24
Leased

43%
GAAP NOI
Increase

999 PEACHTREE | ATLANTA





77% Leased Trough (Q4 '21) **89%**Q1 '24
Leased

10% GAAP NOI Increase

501 W CHURCH | ORLANDO





0% Leased Trough (Q2 '24) 100% Stabilized Leased 63% GAAP NOI Increase¹

¹ Compared to prior tenant's NOI.

LEASEUP OPPORTUNITIES UNDERWAY



THE EXCHANGE | ORLANDO





89% Leased 3Q 2024 Redevelopment Complete **72k SF** Leaseup Oppty Walker's Paradise¹

THREE GALLERIA DALLAS





88% Leased² 3Q 2024 Redevelopment Complete

62k SF Leaseup Oppty² Very Walkable¹

ARLINGTON GATEWAY | NORTHERN VA





80% Leased 3Q 2024 Redevelopment Complete 66k SF Leaseup Oppty Walker's Paradise¹

25 BURLINGTON MALL | BOSTON





56% Leased **Done**Redevelopment
Complete

129k SF Leaseup Oppty Unmatched Amenities

¹ Source: CoStar

² In addition to current building vacancy, Ryan will vacate 124,000 square feet in early 2025.

FUTURE REDEVELOPMENT OPPORTUNITIES



MERIDIAN CROSSINGS | MINNEAPOLIS





5% Leased¹ 4Q 2024 Redevelopment Complete 367k SF
Leaseup
Oppty¹

\$15/SF Anticipated Cost **\$107/SF**Basis

EXCELSIOR CROSSINGS | MINNEAPOLIS





0% Leased 1Q 2025 Redevelopment Complete 250k SF Leaseup Oppty \$15/SF Anticipated Cost \$67/SF

Basis





¹ Upon vacate of US Bank in June 2024

FINANCIAL STRENGTH AND FLEXIBILITY



PIEDMONT MAINTAINS A CONSERVATIVE, SIMPLE BALANCE SHEET

PRO FORMA DEBT METRICS

38.8%Net Debt to Gross Assets

6.5x

Net Debt to
Core EBITDA (TTM)

Baa3Moody's

BBB-S&P

5.81%Weighted Average
Interest Rate

\$0Ground-up
Development
to Fund

Weighted Avg

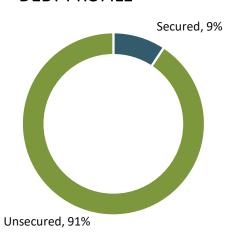
Interest Rate

No Joint Ventures

NORMALIZED RUN-RATE - FUNDS AVAILABLE

EBITDA – 2024	\$310M - \$320M
Interest Expense – 2024	\$123M - \$115M
Building & Leasing CapEx	\$105M - \$95M
Equity Dividend – Current Annualized	\$60M - \$60M
Annual Excess Cash Flow	\$22M - \$50M

DEBT PROFILE



MATURITY SCHEDULE (\$ IN MILLIONS)



COMMITTED TO A SUSTAINABLE COMMUNITY



PORTFOLIO ACCOMPLISHMENTS



GRESB Rating, 2023

One of 12 among 72 reporting REITs



LEED

Certified 72% of Total Square Footage 57% LEED Gold or Higher



Energy Star

Partner of the Year Award –
Sustained Excellence, 2024
Partner of the Year 2021-2023



BOMA 360

Certified 97% of Total Square Footage

Top 1% of program participants



Green Lease Leader
Silver Designation
2022-2024

ENVIRONMENTAL GOALS



30% Reduction Energy Use Intensity by 2030



30% Reduction Water Use Intensity by 2030



50% Reduction Greenhouse Gas Emissions by 2030



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